



## Procedure Pitch Webinars

### **Week 1, Thursday (20.45 CET / CEST)**

#### **DAY 1**

Masterclass Internationalization (click [HERE](#) for the masterclass procedure). Each masterclass will result in an offer of one or two traineeships / job positions. These offers are further explained by the entrepreneur him or herself and relevant documents can be downloaded during the masterclass by clicking on 'handouts'.

Right after each masterclass, the recording of the masterclass and the handouts is published on [www.jungletalks.com](http://www.jungletalks.com) and is sent to all registered participants to the masterclass by email.

### **Week 2, Sunday (24.00 CET)**

#### **DAY 10**

Right after the masterclass, students and young professionals have 10 days to send in their C.V. and application letter. If they were not able to attend the masterclass 'live', they can download the recording of the masterclass.

Sunday evening in week 2 (10 days after the masterclass) will be the deadline, without exceptions. No direct contact between applicants and the entrepreneur of the masterclass is possible during the application process.

### **Week 3, Wednesday (24.00 CET)**

#### **DAY 13**

Ideavelop preselects the 10 best C.V.'s and application letters. Based on this preselection, Ideavelop and the entrepreneur make a final selection of 6 candidates for the pitch webinar. Two extra candidates will be selected in case 1 or 2 selected students / young professionals withdraw from the pitch webinar.

### **Week 3, Friday (24.00 CET)**

#### **DAY 15**

The 6 selected students / young professionals are informed on the fact that they are selected.

Number 7 and 8 are put on a 'waiting list' and are duly informed.

The 6 nominees immediately receive instructions on how to prepare their (maximum) 3 minute pitch.



**Week 4, Friday (24.00 CET)**

**DAY 22**

Deadline to submit additional information (such as a ppt etc.) for the pitch. It is no obligation to submit such additional information, nominees can also pitch without any additional documents. However, presentations must be submitted before mentioned date. Videos are not allowed.

**Week 5, Monday (24.00 CET)**

**DAY 25**

Ideavelop sends the final presentation, including slides for the pitches, to the entrepreneur of the masterclass.

**Week 5, Tuesday**

**DAY 26**

Ideavelop organizes a 'dry run' with the entrepreneur on the 'pitch webinar' the day after. That same day, the 6 'pitchers' are informed on their order of appearance.

**Week 5, Thursday (19.30 CET)**

**DAY 28**

All pitchers and the entrepreneur are present at 19.00. The pitch webinar starts at 19.30 sharp.

- 19.30 Opening 'Jungle Talk' by Ideavelop
- 19.33 Summary 'Masterclass Internationalization' by entrepreneur (1 month earlier)
- 19.36 Explanation available traineeship(s) and / or job(s)
- 19.39 First pitch and questions (3 plus 3 minutes)
- 19.45 Second pitch
- 19.51 Third pitch
- 19.57 Fourth pitch
- 20.03 Fifth pitch
- 20.09 Sixth pitch
- 20.15 Conclusions and selection best pitch(es)
- 20.30 End pitch webinar, invitation Masterclass (start 20.45)

The best pitch(es) will be invited for a meeting with the entrepreneur to discuss further details of internship/job offer.

**Week 5, Thursday (20.45 CET)**

**DAY 28**

Masterclass Internationalization.